



AFFORDABLE ASSISTED **LIVING IN OKLAHOMA**

- **Part 1**

**UPCOMING MEDICAID ADVANTAGE
WAIVER FOR ASSISTED LIVING**

- **Part 2**

DEVELOPMENT EXAMPLE



Part 1
Rick Billings
Long Term Care Authority

**UPCOMING MEDICAID
ADVANTAGE WAIVER
FOR ASSISTED LIVING**



ADvantage PROGRAM

- **1915(c) Home & Community Based Medicaid Waiver that Serves Medicaid Eligible Persons Who Meet NF Level of Care.**
- **Individual Service Plans to Meet Needs.**
- **Cost of Plans Are Less than Cost of Medicaid NF Payment.**



Advantage HOUSING OPTIONS

- **Own Home or Apartment.**
- **Family or Friend's Home or Apt.**
- **ADvantage Does NOT Pay for Room and Board.**
- **Need for Another Housing Option.**
- **41 States Cover Medicaid Assisted Living.**

ADvantage ASSISTED LIVING

- **Assisted Living Providers Must Be OSDH Licensed.**

And Then

- **Assisted Living Providers must be ADvantage Program Certified by OKDHS.**

Only Then

- **Is the Assisted Living Provider Eligible to Sign a Medicaid Contract.**

ADvantage OKDHS CERTIFICATION

- **Partnership with OSDH**
- **Physical Requirements**
 - **Lockable Doors**
 - **Private Rooms**
 - **Private Bathroom**

***ADvantage* OKDHS CERTIFICATION**

Kitchenette

Minimum Square Footage:

■ **Built Prior to 1/1/08 = 250 sq. ft.**

■ **Built After 1/1/08 = 360 sq. ft.**

ROOM & BOARD PAYMENT

The member is responsible for room and board costs. However, the ADvantage Assisted Living Services provider is allowed to charge a maximum for room and board that is no more than 90% of the SSI Federal Benefit Rate (FY'08FBR = \$637).

REIMBURSEMENT RATE

- **Three tiered based on each consumer's assessed need via independent UCAT assessment not associated with the AL but based on ADL-IADL need.**
- **Does Not Pay For Room and Board.**

PER DIEM RATE STRUCTURE

□ **Standard = \$42.24**

(estimated 20% ADv AL consumers)

□ **Intermediate = \$57.00**

(estimated 50% ADv AL consumers)

□ **High = \$79.73**

(estimated 30% ADv AL consumers)




Presented by:

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Part 2
Joyce Clark
Achievis Senior Living

**AFFORDABLE ALC
DEVELOPMENT EXAMPLE**



SERVICES TO MEET CONSUMERS NEEDS MAY INCLUDE:

- **Personal Care**
- **Housekeeping**
- **Laundry**
- **Meal Preparation**



SERVICES TO MEET CONSUMERS NEEDS MAY INCLUDE:

- **Nursing Evaluations and Supervision.**
- **Nursing Care.**
- **Medication Administration.**
- **Assist with Transfer or Ambulation.**



EVERY *ADvantage* CONSUMER
HAS A CASE MANAGER TO....

- Help Identify Services to Meet Needs.**
- Develop Care Plan with Consumer and Family.**
- Coordinate Service Delivery.**



EVERY *ADvantage* CONSUMER
HAS A CASE MANAGER TO....

- Advocate for the Consumer.**
- Monitor Services and Modify Care as Needs Dictate.**



CASE MANAGERS

- **Be Independent of the ALC.**
- **Perform Same Functions as for Consumers in Free-Standing Residences.**
- **Monitor Care Provision In Assisted Living.**



VILLAGE AT OAKWOOD

- **90 Private 545 sq. ft. Apartments.**
- **OCHA Section 8 Project Vouchers.**
- **Tax Credit Financing.**
- **Contingent upon State Agency Approvals and Certification.**



**Goal is to Create a Fun and
Nurturing Culture Where Resident
Income is Irrelevant to Service Level.**

- **11 Hour Open Restaurant Style Dining with Food Choices.**
- **Attractive Décor & Furnishings.**
- **Employee selection, training, and retention.**

SURPRISING NEWS TO SOME PEOPLE.....

- **Direct & high volume referral source to nursing homes & other providers.**
- **Target market is senior who lives at home and needs more assistance.**
- **Demand is excruciatingly high.**
- **Labor costs higher than private pay
ALC.**

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Achievis

Senior Living Associates, LLC



Achievis Services:

- **DEVELOPMENT**
- **PROJECT MANAGEMENT**
- **FEASIBILITY STUDIES**
- **MARKETING**



THANK YOU!